

Message Text

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PAGE 01 VANCOU 00539 270020Z

ACTION COME-00

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FM AMCONSUL VANCOUVER

TO SECSTATE WASHDC 4198

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UNCLAS VANCOUVER 0539

E.O. 11652: N/A

TAGS: BEXP, CA

SUBJECT: FY-1978 CCP FIRST QUARTER REVIEW

REF: A) STATE 100804; B) VANCOUVER 288 C) USDOC 4894

1. CONGEN PLANS TO SUBMIT IN THE NEAR FUTURE A LIST OF 118 COMPANIES IN BRITISH COLUMBIA WHICH HAVE INDICATED TO THE PROVINCIAL MINISTRY OF ECONOMIC DEVELOPMENT CAN INTEREST IN JOINT VENTURES AND/OR LICENSING AGREEMENTS IN VARIOUS AREAS, INCLUDING THOSE COVERED BY CAMPAIGNS 4 AND 7.

2. POST OVERLOOKED APPARENT NECESSITY OF SPECIFICALLY REQUESTING PROMOTIONAL MATERIAL FROM USDOC FOR JUNE 25-29 AIR POLLUTION CONTROL ASSOCIATION SHOW (HOUSTON). IF AVAILABLE MATERIALS CAN NOW BE FORWARDED TO COMMERCIAL OFFICER FOR RECEIPT BY MID-MAY, WE WILL MAKE SPECIAL EFFORT TO PROMOTE ATTENDANCE EVEN AT THIS LATE DATE. IN MEANTIME, WE WILL ALSO CONTACT USDOC FOR MATERIALS RELATIVE TO NOVEMBER 1-3 POLLUTION ENGINEERING EXPO AND CONGRESS IN ATLANTA.

3. REGARDING ACTIVITY NO. 6 (JOINT PROJECT FACILITATION), CONGEN NOTES THAT IN BRITISH COLUMBIA THERE ARE AT LEAST 120 CONSULTING FIRMS, NOT TO MENTION ENGINEERING, CONSTRUCTION/CONTRACTING AND SERVICE COMPANIES. CONSEQUENTLY, WE DO NOT BELIEVE IT IS FEASIBLE FOR US TO ANNOTATE SUCH A LENGTHY LIST IN ANY MEANINGFUL WAY.

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IN LIEU THEREOF, WE INTEND TO PROVIDE USDOC WITH APPROPRIATE B.C. DIRECTORIES OF SUCH FIRMS FOR USE BY INTERESTED U.S. PARTIES. WE WILL THEN BE HAPPY TO PERFORM AN ADS-TYPE SURVEY ON BEHALF OF ANY INQUIRER, AS WE HAVE DONE IN THE PAST. IN ADDITION TO THE ABOVE, WE HAVE ESTABLISHED WITH USDOC A PROCEDURE WHEREBY THE B.C. MINISTRY OF ECONOMIC DEVELOPMENT MAY GO DIRECTLY TO USDOC WITH JOINT VENTURE PROPOSALS FOR THIRD COUNTRIES BY B.C. ENGINEERING, CONSULTING, AND

SERVICE COMPANIES (SEE VANCOUVER 0288 AND USDOC 4894).

BUCHANAN

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